# **e** Lighting Group Holdings Limited 壹照明集團控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)



# 2017 FIRST QUARTERLY REPORT 第一季度業績報告





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This report, for which the directors (the "Directors") of E Lighting Group Holdings Limited (the "Company" or "E Lighting") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading. 香港聯合交易所有限公司(「聯交所」)創業板(「創 業板」)之特色

創業板乃為較於聯交所上市的其他公司帶有更高 投資風險的公司提供上市的市場。有意投資者應 了解投資於該等公司的潛在風險,並應經過審慎 周詳考慮後方作出投資決定。基於創業板的較高 風險及其他特色,創業板較適合專業及其他經驗 豐富的投資者。

由於創業板上市公司的新興性質使然,在創業板 買賣的證券可能會承受較於聯交所主板買賣的證 券為高的市場波動風險,同時亦不保證在創業板 買賣的證券會有高流通量的市場。

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本報告乃遵照聯交所創業板證券上市規則(「創業 板上市規則」)之規定提供有關壹照明集團控股有 限公司(「本公司」或「壹照明」)的資料。本公司 各董事(「董事」)共同及個別對本報告承擔全部責 任。董事於作出一切合理查詢後確認,就彼等所 深知及確信,本報告所載資料在各重大方面均屬 準確及完整,且並無誤導或欺詐成分,亦無遺漏 任何其他事項,致使本報告內任何聲明或本報告 有所誤導。



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# MANAGEMENT DISCUSSION AND ANALYSIS 管理層討論及分析

# **Business Review and Future Outlook**

#### **Business Review**

# Retail chain business in lighting and designer label furniture

Retail chain business in lighting and designer label furniture is the core business of the Company and its subsidiaries (collectively referred to as the "Group"). Being one of the most established retail chain group of lighting products in Hong Kong, E Lighting possesses rich experience in the sale of quality lighting and designer label furniture products from all over the world. During the three months ended 30 June 2017 (the "Reporting Period"), E Lighting was cautious in its retail network development due to the sluggish retail environment of Hong Kong and has concentrated on the consolidation of its retail network and optimisation of the product mix.

During the Reporting Period, revenue of the retail chain business in lighting and designer label furniture was approximately HK\$17,183,000, accounted for approximately 93.4% of the Group's revenue.

#### **Business in tableware and giftware**

Business in tableware and giftware was new business acquired for wholesale of tableware and giftware worldwide, which has expanded the Group's business portfolio, and broadened its source of income and generated additional cash flows. During the Reporting Period, revenue of the business in tableware and giftware was approximately HK\$1,213,000, accounted for approximately 6.6% of the Group's revenue.

#### **Future Outlook**

With reference to the monthly figures released by the Census and Statistics Department of the Government of the Hong Kong Special Administrative Region (the "Government"), the value of total retail sales stopped decreasing in March 2017, after decreasing for 24 consecutive months. It continued to grow slightly for 4 consecutive months from March 2017 to June 2017 over the previous year, reflecting the local consumption demand stayed firm.

The underlying demand for residential properties is strong and measures have been announced in the 2017 Policy Address of the Government to expedite and increase housing supply to meet with demands. Moreover, the prevailing favourable job and income conditions should render a solid support to local consumer sentiment.

# 業務回顧及未來展望

#### 業務回顧

燈飾及設計師品牌家具的零售連鎖業務

燈飾及設計師品牌家具的零售連鎖業務為本公司 及其附屬公司(統稱為「本集團」)的核心業務。 壹照明作為全港最具規模的燈飾零售連鎖集團之 一,於代理及銷售來自世界各地的優質品牌燈飾 及設計師家具方面擁有豐富經驗。於截至二零 一七年六月三十日止三個月(「報告期」)內,壹照 明因應香港疲弱的零售環境,在零售網絡計劃方 面採取審慎的態度,專注於零售網絡整合及產品 組合優化。

於報告期內,來自經營燈飾及設計師品牌家具的 零售連鎖業務的營業額約17,183,000港元,佔本 集團營業額約93.4%。

#### 餐具及禮品業務

餐具及禮品業務為新收購業務以批發餐具及禮品 至世界各地,令本集團業務組合得以擴大,並產 生多元收入及額外現金流。於報告期內,來自經 營餐具及禮品業務的營業額約1,213,000港元, 佔本集團營業額約6.6%。

未來展望

參考香港特別行政區政府(「政府」)統計處每月發 佈之數據,零售業銷貨額總值於連跌24個月後, 於二零一七年三月份止跌。而且在三月份至六月 份連續4個月按年輕微增長,此反映本地消費需 求維持堅穩。

住宅物業潛在需求依然強勁,而二零一七年政府 施政報告亦公佈若干相關舉措加快及加大房屋供 應以滿足需求。此外,目前良好的就業和收入情 況應能為本地消費意欲提供有力的支持。 Therefore, the Directors foresee that the Hong Kong retail market remains challenging in 2017, but expect the retail market may gradual recover from the challenging economic outlook.

The Group will continue to concentrate on the consolidation of its retail network, optimisation of product-mix and intensification of cost control, and will also continue to seize opportunities to stabilise growth through cautious strategic planning. In August 2017, a new retail store, "E Lighting" at Megabox, Kowloon Bay, was opened in order to capture the opportunities of development of Kowloon East. Apart from the new store in Megabox, the Group has further encountered a suitable retail store in Tsuen Wan and has already signed the tenancy agreement with the landlord in August 2017, and the design of the new retail store is under progress. The launch of the new shop is expected to be in mid-October 2017 and will further increase the market share of E Lighting.

Looking forward, the Group expects the Government's effort to step up supply of residential units in Hong Kong will drive demand for lighting and household products. Therefore, E Lighting is afforded with new opportunities in its various lines of business. The Group will strive to maintain a streamlined business operation, while catering for consumers' specific needs and being responsive to market changes. Leveraging the support of the capital market, our own strengths, and the global trends of saving energy, protecting the environment and pursuing a higher quality of life, the Group is cautiously confident about its development in the future. We will strive to maintain steady growth and to maximise returns for our investors.

## Financial Review Revenue

During the Reporting Period, the Group's revenue was approximately HK\$18,396,000, representing a decrease of approximately 10.5% from approximately HK\$20,559,000 as compared with that of the corresponding period in last year, which was mainly due to uncertainty in macro business environment.

During the Reporting Period, revenue of the retail chain business in lighting and designer label furniture was approximately HK\$17,183,000, representing a decrease of approximately 12.3% from approximately HK\$19,593,000 as compared with that of the corresponding period in last year. 故此,董事預計二零一七年香港零售市場依然充 滿挑戰,但預期零售市場有機會在充滿挑戰的經 濟前景下逐步復甦。

本集團除了繼續專注於其零售網絡整合、產品 組合優化及加強成本控制外,將透過審慎的策 略規劃,繼續把握機會穩定增長。位於九龍灣 Megabox的「E Lighting」已於二零一七年八月開 幕,以把握九龍東發展的機遇。除了Megabox的 新店,本集團再於荃灣成功覓得合適舖位,而且 已於二零一七年八月與業主簽訂租賃合約並開始 進行設計工作,預料新店於二零一七年十月中旬 落成後將更進一步提升壹照明之市場份額。

展望未來,本集團預期政府繼續增加香港房屋單 位供應的效果將帶動燈飾及家居用品需求。故 此,壹照明的業務範疇亦迎來不斷湧現的機遇。 本集團將一如既往地用心經營,貼心照顧消費者 需要,靈活對應市場變化。此外,本集團亦採取 多元化政策,透過展開海外批發餐具及禮品業務 以增加收益來源。憑藉資本市場的支持、本集團 自身的優勢,以及全球環保節能、追求品味生活 的大勢所趨,本集團對未來發展保持審慎樂觀。 我們將不斷把握市場機會,努力保持穩定發展, 為投資者爭取更大的回報。

#### 財務回顧 <sup>營業額</sup>

於報告期內,本集團的營業額約18,396,000 港元,較去年同期約20,559,000港元減少約 10.5%,主要受大營商環境不明朗影響。

於報告期內,來自經營燈飾及設計師品牌家具的 零售連鎖業務的營業額約17,183,000港元,較去 年同期約19,593,000港元減少約12.3%。 During the Reporting Period, revenue of the business in tableware and giftware was approximately HK\$1,213,000, representing an increase of approximately 25.6% from approximately HK\$966,000 as compared with that of the corresponding period in last year.

#### **Gross Profit and Gross Margin**

During the Reporting Period, the Group's gross profit was approximately HK\$10,407,000, representing a decrease of approximately 10.3% from approximately HK\$11,606,000 as compared with that of the corresponding period in last year. The decrease was primarily due to decrease in sales. During the Reporting Period, the Group's overall gross profit margin was approximately 56.6%.

#### Selling and Distribution Expenses

During the Reporting Period, the Group's selling and distribution expenses was approximately HK\$8,569,000, representing a decrease of approximately 15.5% from approximately HK\$10,141,000 as compared with that of the corresponding period in last year. Selling and distribution expenses primarily consists of rentals for retail outlets and related expenses, staff costs (including salaries and sales commission to salesperson), electronic payment charges and depreciation. The decrease was primarily due to decrease in rental expenses for retail outlets and staff costs arising from reduction of headcount.

#### **Administrative and Other Expenses**

During the Reporting Period, the Group's administrative and other expenses was approximately HK\$4,096,000, representing a decrease of approximately 13.7% from approximately HK\$4,744,000 as compared with that of the corresponding period in last year. Administrative and other expenses primarily consists of rentals for office premises and warehousing facilities, staff costs (including salaries to administrative staff and emoluments to Directors) and professional expenses. The decrease was primarily due to decrease in rental expenses of warehouse and staff costs arising from reduction of headcount.

#### Loss for the Period

The Group recorded a loss of approximately HK\$1,883,000 during the Reporting Period (three months ended 30 June 2016: loss of approximately HK\$2,366,000).

#### Dividend

The board of Directors (the "Board") does not recommend the payment of any dividend for the three months ended 30 June 2017 (three months ended 30 June 2016: Nil).

於報告期內,來自經營餐具及禮品業務的營業額約1,213,000港元,較去年同期約966,000港元增加約25.6%。

#### 毛利及毛利率

於報告期內,本集團的毛利約10,407,000港元, 較去年同期約11,606,000港元減少約10.3%。減 少主要由於銷售減少所致。於報告期內,本集團 的整體毛利率約56.6%。

#### 銷售及分銷開支

於報告期內,本集團的銷售及分銷開支約 8,569,000港元,較去年同期約10,141,000港元 減少約15.5%。銷售及分銷開支主要包括零售店 舖的租金及相關開支、員工成本(包括薪金及售 貨員佣金)、電子付款費用及折舊。減少主要由 於零售店舖的租金開支減少及由於僱員人數減少 令員工成本減少所致。

#### 行政及其他開支

於報告期內,本集團的行政及其他開支約 4,096,000港元,較去年同期約4,744,000港元減 少約13.7%。行政及其他開支主要包括辦公室物 業及倉庫設施租金,員工成本(包括行政人員的 薪金及董事薪酬)及專業費用。減少主要由於零 售店舖的倉庫租金開支減少及由於僱員人數減少 令員工成本減少所致。

#### 期內虧損

於報告期內,本集團錄得虧損約1,883,000港元 (截至二零一六年六月三十日止三個月:虧損約 2,366,000港元)。

#### 股息

董事會(「董事會」)不建議就截至二零一七年六月 三十日止三個月派付任何股息。(截至二零一六 年六月三十日止三個月:無)。

# CORPORATE GOVERNANCE AND OTHER INFORMATION 企業管治及其他資料

# Compliance with the Corporate Governance Code

The Company is committed to achieving high standards of corporate governance to safeguard the interests of the shareholders of the Company and enhance its corporate value. The Company's corporate governance practices are based on the principles and code provisions as set out in the Corporate Governance Code and Corporate Governance Report in Appendix 15 to the GEM Listing Rules (collectively, the "CG Code"). To the best knowledge of the Board, the Company had complied with the code provisions in the CG Code during the Reporting Period.

## **Directors' Securities Transactions**

The Company has adopted a code of conduct for dealing in securities of the Company by the Directors in accordance with the required standard of dealings as set out in the Rules 5.48 to 5.67 of the GEM Listing Rules (the "Required Standard of Dealings"). The Company has made specific enquiries with all Directors and the Directors confirmed that they have complied with the Required Standard of Dealings and the code of conduct for dealing in securities of the Company during the Reporting Period.

### **Rights to Acquire Shares or Debentures**

At no time during the Reporting Period was the Company, or any of its holding companies or any of its subsidiaries a party to any arrangement to enable the Directors and the chief executive of the Company (the "Chief Executive") (including their spouses and children under 18 years of age) to hold any interests or short positions in the shares, or underlying shares, or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")).

# **Competing Interests**

As at 30 June 2017, none of the Directors, the substantial shareholders of the Company and their respective close associates (as defined in the GEM Listing Rules) has any interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Group.

# Purchase, Sale or Redemption of the Company's Listed Securities

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the Reporting Period.

# 企業管治常規

本公司致力推行高標準的企業管治,以保障股東 利益及加強企業價值。本公司之企業管治常規乃 以創業板上市規則附錄15所載企業管治守則及企 業管治報告(統稱為「企業管治守則」)載列之原 則及守則條文為基準。據董事會所知,於報告期 內,本公司已遵守企業管治守則內之守則條文。

# 董事進行證券交易

本公司已採納創業板上市規則第5.48至5.67條所 載之交易必守標準(「交易必守標準」),作為董事 買賣本公司證券之操守守則。本公司已對各董事 作出特定查詢,董事已確認彼等於報告期內已遵 守交易必守標準及買賣本公司證券之操守守則。

### 收購股份或債權證之權利

於報告期內,本公司、其任何控股公司或其任何 附屬公司概無參與達成任何安排,使董事及本公 司主要行政人員(「主要行政人員」)(包括其配偶 及十八歲以下子女)於本公司或其任何相聯法團 (定義見證券及期貨條例(「證券及期貨條例」)第 XV部)擁有任何股份、相關股份及債券之權益或 淡倉。

# 競爭權益

於二零一七年六月三十日,概無董事、主要股東 或彼等各自之緊密聯繫人士(定義見創業板上市 規則)於與或有可能與本集團業務直接或間接競 爭之業務中擁有任何權益。

# 購買、出售或贖回上市證券

於報告期內,本公司或其任何附屬公司概無購 買、出售或贖回本公司之任何上市證券。 CORPORATE GOVERNANCE AND OTHER INFORMATION 企業管治及其他資料

# Directors' and Chief Executive's Interests and Short Positions in Shares, Underlying Shares and Debentures of the Company or any Associated Corporations

As at 30 June 2017, the interests and short positions of the Directors and the Chief Executive in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO), as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Required Standard of Dealings were as follows:

# 董事及主要行政人員於本公司或任何 相聯法團的股份、相關股份及債券中 的權益及淡倉

於二零一七年六月三十日,董事及主要行政 人員於本公司或其任何相聯法團(定義見證券 及期貨條例第XV部)的股份、相關股份及債 權証中擁有須根據證券及期貨條例第352條 規定而備存之登記冊的記錄,或根據交易必 守標準須知會本公司及聯交所的權益及淡倉 如下:

#### Long positions in ordinary shares of the Company

#### 於本公司普通股的好倉

Name 姓名	<b>Capacity/Nature of interests</b> 身分及權益性質	Number of securities 證券數目	Approximate percentage of shareholding 股權概約百份比
Mr. Hui Kwok Keung Raymond (Note 1) 許國強先生(附註1)	Interest in controlling corporation 受控法團權益	210,000,000	46.56%
Mr. Hue Kwok Chiu (Note 2) 許國釗先生(附註2)	Interest in controlling corporation 受控法團權益	45,000,000	9.98%

Notes:

#### 附註:

- (1) These shares are held by Time Prestige Ventures Limited, a company wholly-owned by Mr. Hui Kwok Keung Raymond.
- (2) These shares are held by Star Adventure Holdings Limited, a company wholly-owned by Mr. Hue Kwok Chiu.

Save as disclosed above, as at 30 June 2017, none of the Directors or the Chief Executive had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations as recorded in the register required to be kept under section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Required Standard of Dealings. (2) 該等股份由Star Adventure Holdings Limited(一間 由許國釗先生全資擁有的公司)持有。

除上文所披露以外,於二零一七年六月三十日, 概無董事或主要行政人員於本公司或其任何相聯 法團的任何股份、相關股份及債權証中擁有須根 據證券及期貨條例第352條規定而備存之登記冊 的記錄,或根據交易必守標準須知會本公司及聯 交所的權益及淡倉。

<sup>(1)</sup> 該等股份由Time Prestige Ventures Limited(一間 由許國強先生全資擁有的公司)持有。

# Substantial Shareholders' and Other Persons' Interests and Short Positions in the Shares and Underlying Shares of the Company

As at 30 June 2017, to the best of the knowledge of the Directors and the Chief Executive and based on the public records filed on the website of the Stock Exchange and records kept by the Company, the interests and short positions of the persons or corporations (other than the Directors and the Chief Executive) in the shares or underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO were as follows:

# 主要股東及其他人士於本公司股份及 相關股份的權益及淡倉

於二零一七年六月三十日,據董事及主要行政人 員所知,按聯交所網頁所列公開資料及本公司所 存置記錄,下列人士或法團(董事及主要行政人 員除外)於本公司股份或相關股份擁有須根據證 券及期貨條例第336條規定而備存之登記冊的記 錄之權益及淡倉如下:

#### Long positions in ordinary shares of the Company

#### 於本公司普通股的好倉

Name 姓名	Capacity/Nature of interests 身分及權益性質	Number of securities 證券數目	Approximate percentage of shareholding 股權概約百份比
Time Prestige Ventures Limited	Beneficial Owner	210,000,000	46.56%
5	實益擁有人		
Star Adventure Holdings Limited	Beneficial Owner	45,000,000	9.98%
	實益擁有人		
Ms. Ng Hiu Ying (Note 1)	Interest of spouse	45,000,000	9.98%
吴曉瑛女士(附註1)	配偶權益		

Note:

#### 附註:

存之登記冊內。

 Ms. Ng Hiu Ying is the spouse of Mr. Hue Kwok Chiu. Under the SFO, Ms. Ng Hiu Ying is deemed to be interested in the same number of shares in which Mr. Hue Kwok Chiu is interested.

Save as disclosed above, as at 30 June 2017, no person or corporation (other than the Directors and the Chief Executive) who had any interests or short positions in the shares or underlying shares of the Company were recorded in the register required to be kept by the Company under section 336 of the SFO.

除上文所披露以外,於二零一七年六月三十日, 概無人士或法團(董事及主要行政人員除外)於本 公司股份或相關股份中擁有任何權益或淡倉紀錄 在本公司根據證券及期貨條例第336條規定而備

(1) 吴曉瑛女士為許國釗先生的配偶。根據證券及期

益的相同數目股份中擁有權益。

貨條例,吴曉瑛女士被視為於許國釗先生擁有權

#### Share Option Scheme

The purpose of the share option scheme is to attract and retain the best available personnel, to provide additional incentive to employees (full-time and part-time), directors, consultants, advisers, distributors, contractors, suppliers, agents, customers, business partners or service providers of the Group (the "Eligible Participant") and to promote the success of the business of the Group.

The Company conditionally adopted a share option scheme (the "Share Option Scheme") on 11 September 2014 whereby the Board is authorised, at its absolute discretion and subject to the terms of the Share Option Scheme, to grant options to the Eligible Participant to subscribe for the shares of the Company. The Share Option Scheme will be valid and effective for a period of ten years commencing from the date of adoption of the Share Option Scheme.

As at 30 June 2017, the total number of shares available for issue under the Share Option Scheme is 40,000,000 shares, representing approximately 8.87% of the issued shares of the Company. Since the adoption of the Share Option Scheme, no share option has been granted by the Company.

#### **Compliance Adviser's Interests**

After the completion of the engagement of Ample Capital Limited as the compliance adviser of the Company in compliance with Rule 6A.19 of the GEM Listing Rules on 30 June 2017, the Company did not have compliance adviser.

#### Audit Committee

The audit committee of the Company (the "Audit Committee") was established with written terms of reference in compliance with Rules 5.28 and 5.29 of the GEM Listing Rules and code provision C.3.3 of the CG Code. The Audit Committee currently comprises three independent non-executive Directors and is chaired by Mr. Leung Wai Chuen. The other members are Mr. Chung Wai Man and Ms. Yeung Mo Sheung Ann. The primary duties of the Audit Committee are mainly to oversee the relationship with the Company's external auditor, review the Company's financial information and oversee the Company's financial reporting system, risk management and internal control systems.

#### 購股權計劃

購股權計劃旨在吸引及挽留最優秀的人員、向本 集團僱員(全職及兼職)、董事、諮詢人、顧問、 分銷商、承包商、供應商、代理、客戶、商業夥 伴或服務供應商(「合資格參與者」)提供額外獎勵 以及推動本集團業務創出佳績。

本公司於二零一四年九月十一日有條件採納購股 權計劃(「購股權計劃」),據此,董事會獲授權按 彼等之全權酌情,依照購股權計劃之條款授出可 認購本公司股份之購股權予合資格參與者。購股 權計劃由購股權計劃採納之日起十年期間一直有 效及生效。

於二零一七年六月三十日,根據購股權計劃可供 發行之股份總數為40,000,000股,佔本公司已 發行股份總數約8.87%。自購股權計劃獲採納以 來,本公司概無授出購股權。

## 合規顧問權益

於二零一七年六月三十日完成本公司根據創業板 上市規則第6A.19條委聘豐盛融資有限公司為合 規顧問之後,本公司並無合規顧問。

#### 審核委員會

本公司已成立審核委員會(「審核委員會」),並 遵照創業板上市規則第5.28條及5.29條規定及企 業管治守則第C.3.3條守則條文條制定書面職權 範圍。審核委員會現時由三名獨立非執行董事組 成,並由梁偉泉先生擔任主席,其餘成員為鍾偉 文先生及楊慕嫦女士。審核委員會的主要職務為 監察與本公司核數師的關係、審閱本公司的財務 資料及監管本公司財務申報制度、風險管理及內 部監控系統。 The Audit Committee had reviewed the unaudited consolidated results of the Group for the three months ended 30 June 2017 with the management and is of the view that such results complied with the applicable accounting standards, the requirements under the GEM Listing Rules and other applicable legal requirements, and that adequate disclosures had been made.

# **Sufficiency of Public Float**

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained a sufficient public float as at the date of this report.

By Order of the Board

審核委員會與管理層已審閱本集團截至二零一七 年六月三十日止三個月之未經審核綜合業績,並 認為有關業績已符合適用會計政策、創業板上市 規則之規定及其他適用法律要求,亦已作出恰當 披露。

# 公眾持股量的充足性

根據本公司公開可得的資料及據董事所知,本公 司於本報告日已維持充足公眾持股量。

承董事會命

E Lighting Group Holdings Limited Hue Kwok Chiu Chairman

Hong Kong, 11 August 2017

As at the date of this report, the executive Directors are Mr. Hue Kwok Chiu, Mr. Hui Kwok Keung Raymond and Mr. Hui Kwok Wing; the independent non-executive Directors are Mr. Chung Wai Man, Mr. Leung Wai Chuen and Ms. Yeung Mo Sheung Ann. 壹照明集團控股有限公司 *主席* 許國釗

香港,二零一七年八月十一日

於本報告日,執行董事為許國釗先生、許國強先 生及許國榮先生;獨立非執行董事為鍾偉文先 生、梁偉泉先生及楊慕嫦女士。

# **CONDENSED CONSOLIDATED STATEMENT OF PROFIT** OR LOSS AND OTHER COMPREHENSIVE INCOME 簡明綜合損益及其他全面收益表

For the three months ended 30 June 2017 截至二零一七年六月三十日止三個月

			nded 30 June	
			截至六月三十 2017	日止二個月 2016
			二零一七年	二零一六年
			—ҿ ∟+ HK\$′000	—
			千港元	千港元
		Note	(Unaudited)	(Unaudited)
		附註	(未經審核)	(未經審核)
Revenue	營業額	3	18,396	20,559
Cost of sales	銷售成本		(7,989)	(8,953)
Gross Profit	毛利		10,407	11,606
Other income and gain	其他收入及收益	4	3	375
Selling and distribution expenses	銷售及分銷開支	-	(8,569)	(10,141)
Administrative and other expenses	行政及其他開支		(4,096)	(4,744)
Finance costs	財務成本			(1), (2)
Loss before tax	除税前虧損	5	(2,255)	(2,906)
Income tax credit	所得税抵免	7	372	540
Less and total community in some	*~~=~~			
Loss and total comprehensive income	本公司擁有人			
for the period attributable	應佔期內虧損及		(1.002)	(2,266)
to the owners of the Company	其他全面收益總額		(1,883)	(2,366)
Loss per share	每股虧損			
– Basic and diluted (HK cents)	-基本及攤薄(港仙)	9	(0.42)	(0.55)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

**簡明綜合權益變動表** For the three months ended 30 June 2017 截至二零一七年六月三十日止三個月

		Share capital	Share premium	Other reserve	Convertible bonds equity reserve 可換股債券	Retained earnings/ (Accumulated losses) 保留溢利/	Total equity
		股本	股份溢價	其他儲備	權益儲備	(累計虧損)	權益總額
		HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
		千港元	千港元	千港元	千港元	千港元	千港元
As at 1 April 2016	於二零一六年四月一日						
(audited)	(經審核)	4,196	56,044	2	4,454	14,059	78,755
Issue of shares upon conversion	於轉換可換股債券時						
of convertible bonds (Note)	發行股份(附註)	137	4,563	-	(4.454)	-	246
Loss and total comprehensive income for the period	期內虧損及全面收益總額	_	_	_	_	(2,366)	(2,366)
						(2,500)	(2,500)
As at 30 June 2016	於二零一六年六月三十日						
(unaudited)	(未經審核)	4,333	60,607	2	-	11,693	76,635
As at 1 April 2017	於二零一七年四月一日						
(audited)	(經審核)	4,510	67,066	2	-	1,618	73,196
Loss and total comprehensive	期內虧損及全面收益總額						
income for the period		-	-	-	-	(1,883)	(1,883)
As at 30 June 2017	於二零一七年六月三十日						
(unaudited)	(未經審核)	4,510	67,066	2	-	(265)	71,313

Note:

附註:

On 4 May 2016, convertible bonds in the principal amount of HK\$9,620,245 were converted into 13,743,207 ordinary shares of HK\$0.01 each at the conversion price of HK\$0.7 per share.

於二零一六年五月四日,本金額為9,620,245港元之可 換股債券已按每股0.7港元之兑換價兑換為13,743,207 股每股面值0.01港元之普通股。

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 節叩炉合时發起主附計

簡明綜合財務報表附註

# 1. CORPORATE INFORMATION

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 29 November 2013 under the Companies Law. Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is 4th Floor, Harbour Place, 103 South Church Street, George Town, P.O. Box 10240, Grand Cayman KY1-1002, Cayman Islands and its principal place of business in Hong Kong is 26/F, Tiffan Tower, 199 Wanchai Road, Wanchai, Hong Kong. The Company's issued shares have been listed on the GEM of Stock Exchange since 29 September 2014.

The Company's principal activity is investment holding while the Group is principally engaged in retail chain business in lighting, designer label furniture and household products in Hong Kong and wholesale of tableware and giftware worldwide.

#### 2. BASIS OF PREPARATION

The unaudited condensed consolidated financial statements of the Group for the Reporting Period have been prepared in accordance with accounting principles generally accepted in Hong Kong and comply with Hong Kong Financial Reporting Standards ("HKFRSs") issued by Hong Kong Institute of Certified Public Accountants (the "HKICPA") and the applicable disclosure requirements of the GEM Listing Rules.

The unaudited condensed consolidated financial statements have been prepared under the historical cost convention. The accounting policies and methods of computation used in the preparation of the condensed consolidated financial statements are consistent with those used in the annual financial statements of the Group for the year ended 31 March 2017 as set out in the 2017 Annual Report of the Company. The condensed consolidated financial statements should be read in conjunction with the annual financial statements of the Group for the year ended 31 March 2017.

In the current period, the HKICPA has issued a number of new and revised HKFRSs and interpretations that are first effective for the current accounting period of the Group. The Group has adopted all these new and revised HKFRSs and interpretations that are relevant to its operation. The adoption of these new and revised HKFRSs had no significant effects on the results of the Group for the current and prior periods.

### 1. 公司資料

本公司於二零一三年十一月二十九日根據開 曼群島公司法第22章(一九六一年第三號法 例,經綜合及修訂)在開曼群島註冊成立為 獲豁免有限公司。本公司的註冊辦事處位於 4th Floor, Harbour Place, 103 South Church Street, George Town, P.O. Box 10240, Grand Cayman KY1-1002, Cayman Islands,其於香 港的主要營業地點為香港灣仔灣仔道199號 天輝中心26樓。本公司的已發行股份自二零 一四年九月二十九日起於聯交所創業板上市。

本公司的主要業務為投資控股,而本集團則 主要於香港經營燈飾及設計師品牌家具及家 居產品的零售連鎖業務及批發餐具及禮品至 世界各地。

# 2. 編製基準

本集團於報告期的未經審核簡明綜合財務報 表已按照香港公認會計原則,並遵守香港會 計師公會(「香港會計師公會」)頒佈的香港財 務報告準則(「香港財務報告準則」)及創業板 上市規則之適用披露要求編製。

未經審核簡明綜合財務報表已按歷史成本法 編製。編製簡明綜合財務報表所用會計政策 及計算方法與本公司二零一七年年報所載本 集團截至二零一七年三月三十一日止年度 的全年財務報表所用者貫徹一致。此簡明綜 合財務報表應與本集團截至二零一七年三月 三十一日止年度的全年財務報表一併閲覽。

於本期間,香港會計師公會已頒佈多項於本 集團目前會計期間首次生效的新訂及經修訂 香港財務報告準則及詮釋。本集團已採納所 有與其營運相關的此等新訂及經修訂香港財 務報告準則及詮釋。應用此等新訂及經修訂 香港財務報告準則對本集團目前及以往期間 的業績並無造成重大影響。

## 2. BASIS OF PREPARATION(continued)

The Group has not early adopted the new and revised HKFRSs that have been issued, but are not yet effective for the current period. The Group's current intention is to apply these changes on the date they become effective. The Group is in the process of assessing, where applicable, the potential impact of these new and revised HKFRSs that will be effective in future periods but is not yet in a position to state whether these new and revised HKFRSs would have a material impact to the Group's results of operation.

The preparation of the unaudited condensed consolidated financial statements in conformity with the HKFRSs requires the use of certain critical accounting estimates. It also requires the management to exercise their judgments in the process of applying the Group's accounting policies.

The unaudited condensed consolidated financial statements are presented in Hong Kong dollars ("HK\$"), which is the same as the functional currency of the Company.

The unaudited condensed consolidated financial statements have been reviewed by the Company's audit committee.

## 3. REVENUE

# 2. 編製基準(續)

本集團尚未提早採納已頒佈但尚未於本期間 生效的新訂及經修訂香港財務報告準則。本 集團目前擬於有關準則生效當日應用該等變 動。本集團現正評估(如適用)此等將於未來 期間生效的新訂及經修訂香港財務報告準則 的潛在影響,惟仍未可指出此等新訂及經修 訂香港財務報告準則會否對本集團經營業績 構成重大影響。

編製符合香港財務報告準則之未經審核簡明 綜合財務報表時須採用若干關鍵會計估計。 管理層於應用本集團之會計政策過程中亦須 作出判斷。

未經審核簡明綜合財務報表乃以港元(「港 元」)呈列,與本公司的功能貨幣一致。

未經審核簡明綜合財務報表已經本公司審核 委員會審閱。

# 3. 營業額

		Three months ended 30 June 截至六月三十日止三個月	
		2017	2016
		二零一七年	二零一六年
		НК\$'000	HK\$'000
		千港元	千港元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Sales of goods	銷售貨品	18,396	20,559

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 簡明綜合財務報表附註

# 4. OTHER INCOME AND GAIN

# 4. 其他收入及收益

		Three months ended 30 June 截至六月三十日止三個月	
		2017	2016
		二零一七年	二零一六年
		HK\$'000	HK\$'000
		千港元	千港元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Bank interest income	銀行利息收入	3	8
Gain on change in fair value	透過損益賬按公平值計量的		
of financial liabilities at fair	金融負債之公平值變動收益		
value through profit or loss		-	367
		3	375

# 5. LOSS BEFORE TAX

# 5. 除税前虧損

Loss before tax is arrived at after charging:

除税前虧損已扣除:

		Three months ended 30 June 截至六月三十日止三個月		
		2017	2016	
		二零一七年	二零一六年	
		HK\$'000	HK\$'000	
		千港元	千港元	
		(Unaudited)	(Unaudited)	
		(未經審核)	(未經審核)	
Auditor's remuneration	核數師酬金	200	220	
Costs of inventories recognised	確認為開支的存貨成本			
as expenses		7,047	8,016	
Depreciation of property,	物業、廠房及設備的折舊			
plant and equipment		355	404	
Amortisation of intangible assets	無形資產攤銷	402	402	
Lease payments under operating leases:	經營租賃項下之租賃付款:			
Minimum lease payments	最低租賃付款	5,459	6,517	
Contingent rent	或然租金	21	69	
		5,480	6,586	
Employee costs (note 6)	僱員成本(附註6)	4,105	4,638	
Finance costs	財務成本			
<ul> <li>interest on convertible bonds</li> </ul>	一可換股債券利息	-	2	

# 6. EMPLOYEE COSTS

# 6. 僱員成本

		Three months ended 30 Jun 截至六月三十日止三個月	
		2017	2016
		二零一七年	二零一六年
		HK\$'000	HK\$'000
		千港元	千港元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Employee costs (including directors) comprise:	僱員成本(包括董事)包括:		
Salaries and other benefits	薪金及其他福利	3,943	4,449
Contributions to defined contribution retirement plans	向定額供款退休計劃之供款	162	189
		4,105	4,638

# 7. INCOME TAX CREDIT

# 7. 所得税抵免

		Three months ended 30 June 截至六月三十日止三個月	
		2017	2016
		二零一七年	二零一六年
		НК\$'000	HK\$'000
		千港元	千港元
		(Unaudited)	(Unaudited)
		(未經審核)	(未經審核)
Hong Kong Profits Tax	香港利得税	372	540

Hong Kong Profits Tax has been provided at the rate of 16.5% based on the estimated assessable profits for each reporting period.

### 8. DIVIDEND

The Board does not recommend payment of any dividend for the three months ended 30 June 2017 (for the three months ended 30 June 2016: Nil). 香港利得税已根據各報告期間的估計應課税 溢利按16.5%之税率計提。

# 8. 股息

董事會不建議就截至二零一七年六月三十日 止三個月派付任何股息(截至二零一六年六 月三十日止三個月:無)。 NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 簡明綜合財務報表附註

# 9. LOSS PER SHARE

9. 每股虧損

The calculation of the basic and diluted loss per share attributable to the owners of the Company is based on the following data:

#### 本公司擁有人應佔之每股基本及攤薄虧損乃 基於以下數據計算:

		Three months e 截至六月三十	
		副王//J二	2016 二零一六年
		HK\$'000	HK\$'000
		千港元 <b>(Unaudited)</b> (未經審核)	千港元 (Unaudited) (未經審核)
Loss: Loss for the period for the purpose of calculating basic and diluted	<b>虧損:</b> 就計算每股基本及攤薄虧損 之期內虧損		
loss per share		(1,883)	(2,366)
		<b>2017</b> 二零一七年	2016 二零一六年
		_————————————————————————————————————	_令 八年 '000 千股
Number of shares: Weighted average number of shares for the purpose of calculating basic	<b>股份數目:</b> 就計算每股基本及攤薄虧損 之加權平均股份數目		
and diluted loss per share		451,036	428,356
Basic loss per share was calculated b attributable to the owners of the Compa average number of ordinary shares in issu	any by the weighted	每股基本虧損根據擁有人應 內已發行普通股的加權平均	
For the three months ended 30 June 20 share was the same as basic loss per s no dilutive potential ordinary shares out three months ended 30 June 2017.	share as there were	截至二零一七年六月三十日 截至二零一七年六月三十日 在攤薄普通股,因此每股攤 本虧損相同。	止三個月並無潛

The calculation of diluted loss per share for the three months ended 30 June 2017 does not assume the dilutive potential ordinary shares from contingent consideration payables as the condition for issuance are not satisfied as at 30 June 2016. 計算截至二零一七年六月三十日止三個月的 每股攤薄虧損時,由於應付或然代價之發行 條件於二零一六年六月三十日並未滿足,故 假設並無潛在攤薄普通股影響。



# e Lighting Group Holdings Limited 壹照明集團控股有限公司

(Incorporated in the Cayman Islands with limited liability) (於開曼群島註冊成立之有限公司)

Stock Code 8222 股份代號